	Objective Ensured that the Electric Cooperatives (ECs) provide accessible, quality and reliable service to the consumers	Strategic Measure (SM)			J ,,,, , , , ,		1st Qtr.		An An		
			Description	Formula	Weight (%)	Full Year Target	Target	Actual	2nd Qtr.	3rd Qtr.	4th Qtr.
		SM 1	Number of completed and energized sitio projects	Actual/Target	30	3,150	1,150	1,814	2,000	-	n
	Generated peak performance among ECs to ensure competitiveness	SM 2	Percentage of ECs adopting balanced scorecard system	Actual/Target	7	51.67% (62 ECs)	20.00% (24 ECs)	13.00% (13 ECs)	30.00% (36 ECs)	40.00% (48 ECs)	51.67% (62 ECs)
		SM 3	Programs and projects to improve EC operations	Actual/Target a. EC Board approved Operational Improvement Plan (OIP)	1.5	3 ECs	3	2*	-	<u>-</u>	
				b. Quarterly monitoring of OIP	1.5	13 reports	1	1	4	4	4
		SM 4	Percentage of milestones completed by NEA leading to the restructuring of identified ailing EC/s through PSP	Actual/Target a. Discussion with stakeholders such as LGUs, business groups, civic organizations, and religious sector among others – 50% b. Secure concurrence to undertake PSP – 50% 100%	2	100%	¥6	-	<u>-</u>	-	100%

^{*} CENPELCO and SORECO I (BISELCO OIP is still in process and will be submitted upon EC Board of Directors' approval)

			Strategic Measure (SM)		Walaka		1st Qtr.				•
Perspective	Objective		Description	Formula	Weight (%)	Full Year Target	Target	Actual	2nd Qtr.	3rd Qtr.	4th Qtr.
Stakeholder	Generated peak performance among ECs to ensure	SM 5	Number of ailing EC/s restructured through PSP	Pass or fail (4% or nothing)	4	1	_	_	_	-	1
	competitiveness	SM 6	Sustainability of restructuring through PSP	Pass or fail Semestral monitoring of compliance to agreement 1. ALECO Payment of Concession	1.5	100%	-	_	100%	_	100%
				Fee consisting of: (a) Quarterly payment of Php2.1M to residual ALECO (b) Monthly Payment of 50% of net cash flow for existing liabilities				2.1M *			
				2. PELCO II (a) System loss should be lower than 13.10% (b) Collection efficiency should be higher than 90.53%	1.5			11.45%			
		SM 7	Number of EC officials and employees graduated from certification/ competency programs	Actual/Target	3	2,050	500	522	500	500	550

^{*} Agreement complied except that concessionaire of ALECO is still incurring negative cash flow and thus remittance of 50% Net Cash Flow is not yet realized

Perspective	Objective	Strategic Measure (SM)			14/-:		1st Qtr.							
			Description	Formula	Weight (%)	Full Year Target	Target	Actual	2nd Qtr.	3rd Qtr.	4th Qtr.			
	Sustained the organization's viability and ensured accountability and	SM 8	Amount of regular loans facilitated (Php Billion)	Below Php 1B is 0%. For the amount ≥ Php 1B, 10% is proportionally distributed, i.e. Actual amount of regular loans facilitated ≥ Php 1B x 100 (Target amount - Php 0.999B) ÷ 10%	10	1.700	0.419	0.362	0.743	1.391	1.700			
	transparency	SM 9	Maintain high collection efficiency	Pass or fail (4% or nothing)Total repayments Total amortizations due	4	99%	99%	100%	99%	99%	99%			
	Continued upgrading of organizational infrastructure and enhanced operational efficiency	SM 10	Percentage of sitio electrification projects funded that are fully compliant with NEA standards and specifications	Actual/Target	10	75% of projects done as of end Sept. 2016	6%	12%	14%	50%	75%			
		meency	,	•	SM 11	, ,	Below 75% is zero. For ≥ 75%, 10% is proportionally distributed, i.e. Actual percentage of sitios completed and energized within 150 days from release of funds to ECs ≥ 75% x100 (Target rate - 74%) ÷ 10%	10	80%	80%	69%	80%	80%	80%
		SM 12	Average number of working days to release regular loans	Pass or fail (4% or nothing)	4	10	10	7.11	10	10	10			
			Average number of working days to release calamity loan (natural and armed conflict)	Pass or fail (2% or nothing)	2	6	6	5.33	6	6	6			

	Objective	Strategic Measure (SM)					1st Qtr.				
Perspective			Description	Formula	Weight (%)	Full Year Target	Target	Actual	2nd Qtr.	3rd Qtr.	4th Qtr.
Growth	Enhanced human resources, knowledge, skills and behavioural competencies	SM 14	Implementation of ISO 9001:2008	Pass or Fail (5% or nothing)	5	ISO 9001: 2008 Certified	ISO 9001: 2008 Certified	ISO 9001: 2008 Certified	ISO 9	001: 2008 Ce	rtified
		nd behavioural SM 15 Average percentage of	Actual/Target	3	Submission of Board approved Competency Model	-	-	-	-	Board approved Competency Model submitted	

Total of Weight:

100

Certified Correct:

RODERICK N. PADUA A J.
Department Manager, Corporate Planning Office

ADÉLINA A. GABON

Department Manager, Finance Services Department

Approved by:

Thitn plans EDITA S. BUENO

Administrator